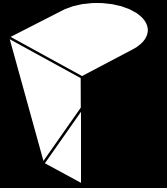




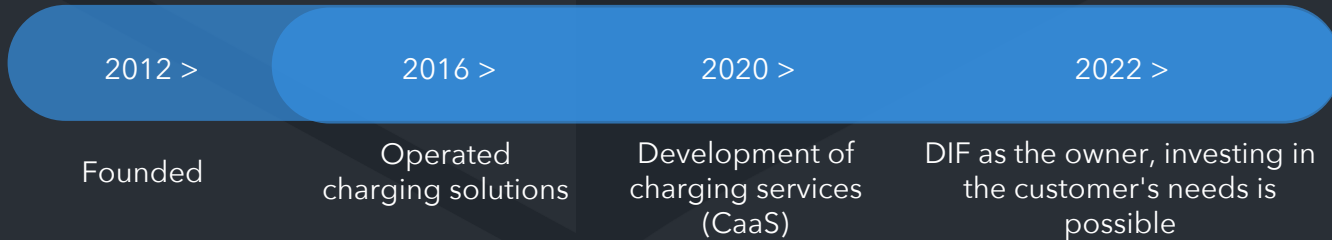
Plugit Finland Oy
Company presentation

Plugit Finland Oy

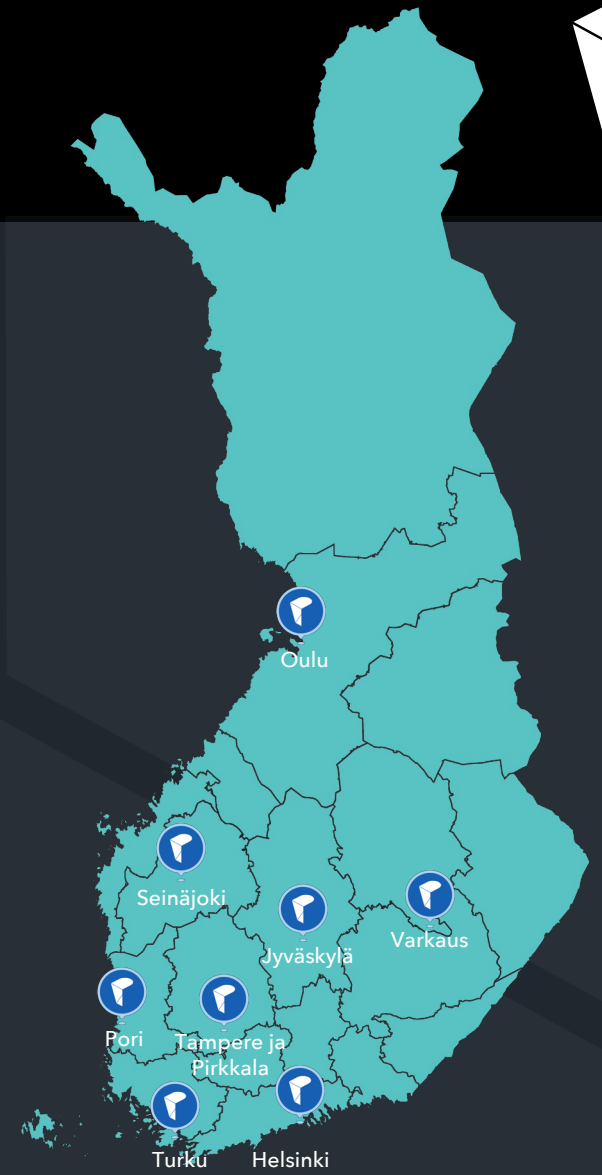
Company in brief



- Plugit is a leading specialist in electric vehicle charging with over 11 years of experience.
- The company has more than 160 employees from 8 offices around Finland. Sweden is opening summer 2023.
- We offer comprehensive services for charging electric vehicles throughout their entire life cycle.
- For the customer, the worry-free charging service covers device deliveries as well as maintenance and operation far into the future.
- The company is owned by DIF Capital Partners (<https://www.dif.eu>) and the company's executive management

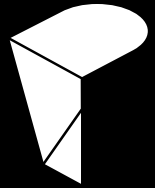


Stockholm

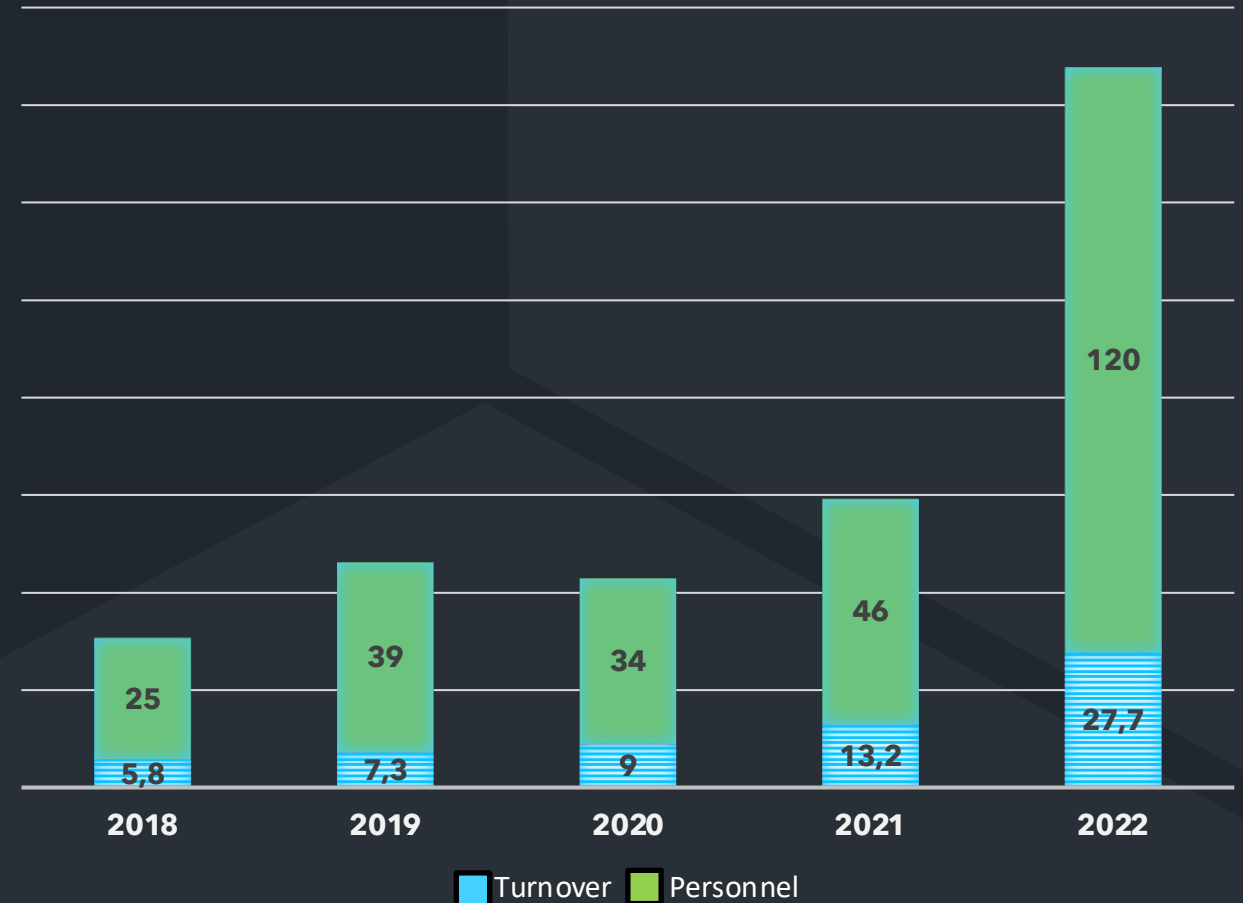


Plugit Finland Oy

Financial information

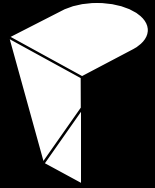


- Revenue 2022 Growth +200 %.
- Growing appr. 75 % (44M€) during 2023
- Owners DIF 71%, Mr. Aaltonen and Mr. Saarela 29%
- The growth targeted the same as the market growth (100%)
 - Growth of fully electric cars to about 60% of the car fleet (Finland) Growth of hybrid electric cars to about 35% of the car stock
- The number of personnel will increase
- New location(s) and partners in Sweden
 - We have also APAC activities
- Business segments in Finland:
 - Residential, Workplace & Companies, Public stations , Transportation & Heavy-Duty



Plugit Finland Oy

Business segments



#1 Residential Segment:

- Private homes and Condos , more than 10.000 chargers installed
- We offer turnkey solutions to fulfill the EU legislation demands

#2 Companies Segment:

- Property Owners, Designers, Partners (Car Dealers / installation companies), Construction companies, Banking and other Nordic level stores

#3 Public Sector

- White labeled solutions for major Finnish companies

#4 Transportation, Heavy-duty Logistics

- PLUGIT Public Charging Stations total 22 during 2024, Logistics and Taxi fleets
- Major operator in electrifying Finnish heavy-duty fleets

#5 Software development: Plugit Cloud and Plugit Application

- + 40 SW designers in Tampere office, Finland

150.000 +

Registered users

10.000 +

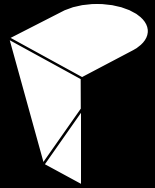
Remotely controlled
charging points

2 000000 +

Charging events / year

30.000.000 +

Kilograms of carbon
dioxide saved / year



AC and DC Chargers generally

- Plugit is a solution provider offering one -stop shopping from mapping to maintenance
- Our customer solutions contain the best smart EV chargers in the market safely connected in PLUGIT CLOUD.

PLUGIT HUBE, a cutting-edge DC Charger for Heavy-duty use

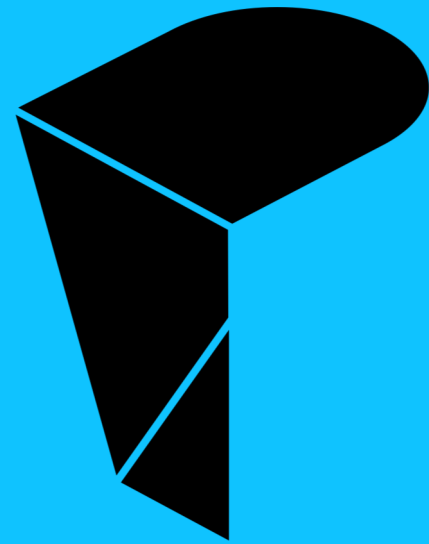
- HUBE is the centric element of PLUGIT PRO DC Charging Station
- Designed by PLUGIT in Finland

PLUGIT PRO DC Charging Station / Network

- In 2024 approx. 30 PRO DC stations for professional transport in Scandinavia

PLUGIT Charging as a Service (CaaS) and Infrastructure as a Service (IaaS)

- We are investing 100 M€ on Finnish Heavy-Duty Infrastructure during 2023-2024
- CaaS is safe and easy way to start the green transition in any company
- IaaS, Plugit invests on the infra, customer pays on monthly basis



www.plugit.fi